

Sales Specialist

Hobby and You" (hobbyandyou.eu) is energetic, fast moving craft supplier. The company has started in 2010 and now selling to 3000 shops across Europe and Asia. The company has branches in four countries and now is looking for intelligent and enthusiast talent to the international sales team of the Polish branch located in Piaseczno. Sales experience is not a requirement but good communication and interpersonal skills are.

"Job Listing: Sales Specialist

Responsible for sales activities, from lead generation through close in an assigned territory.

Responsibilities:

- Sales of all of Hobby and You products
- Maximise all opportunities in the process of closing a sale
- Develop a database of qualified leads through referrals, cold calling on business owners, and email

Job Requirements:

- Positive, intelligent and enthusiast team player
- Strong communication and interpersonal skills
- Ability to learn and work with a variety of software programs
- Professional appearance, providing a positive company image.
- Excellent in English
- Dutch, German, Spanish and French speakers and other additional European language is a big plus.
- Ability to work daily between 9:00-17:30
- Graduate and part time students' applicants are welcome.

We offer

- The company will provide all require sales training and allow to talented candidate to build career in sales
- Ability to join international successful company and gain experience working with customers around Europe
- 2000-5000 PLN gross based on experience and performance.

If you are interested, please send your CV to Careers@hobbyandyou.eu . Please indicate your salary expectations.

Please include the Help Us statement in your application: "I hereby authorize you to process my personal data included in my job application for the needs of the recruitment process in Accordance with the Personal Data Protection Act dated 29.08.1997 (uniform text: Journal of Laws of the Republic of Poland 2002 No 101, item 926 with further Amendments) "