

329 - Pricing controller internship

Location: Barcelona, Spain

Languages: English (Advanced)

Fields: Accounting, Business Administration , Consultancy, E-commerce, Economics/Finance, International Business, Logistics, Management and Project Management

Extra benefits: Salary of 200-300€.

Description:

Company description:

Our collaborator is an e-commerce company with offices located in Llinars del Vallés, near Barcelona. They have customers all over Europe and a broad network which is maintained by a successful international team that keeps on increasing. Their team consists of a group of young professionals that work in an innovative environment, making this the perfect place for your internship!

The company is looking for an active and professional student to join the team. You would participate and manage the day to day activities, which will improve the company's results in the countries where they are present at the moment: Spain, Belgium, Italy, France, Germany, UK, Luxembourg, The Netherlands, Austria and Portugal.

Position: Pricer and margin controller

Main tasks:

- Control and determination of product prices.
- Analysis of competitors' prices.
- Search for business opportunities with overstock products.

- Relationship with trade partners to volume.

- Contact with new suppliers.

Language skills:

-Good level of English.

-Spanish would be a plus.

Remuneration:

The company is offering support in living costs with 225 euros.

271 - SEO, Marketing, Social Media and Marketplaces Assistant in Sevilla

Location: Sevilla, Spain

Languages: Spanish (Beginner) and English (Intermediate)

Fields: Copywriting, Design, E-commerce, Graphic design, IT & Web development, Marketing, Project Management, SEO and Social Media

Description:

Company description: Our collaborator is a company specialized in surfing, skateboard and snowboard equipment for men, women, but as well children based in the beautiful city of Seville. Right now the company is searching for a student who will support them in Marketing, Social Media, Marketplaces and SEO. Tasks: - SEO of our online shop, our products and our brand name - Support with online marketing campaigns: mailing, social media, community manager, etc. - Support with managing our physical and virtual inventory and updating the webpage and marketplaces (ebay international, amazon international, ratuken international).

Language skills: -English - German and French would be of great interest - Spanish basics would be considered as a plus Requirements: - Good command of computers - Good command of Microsoft Office and Open Office - Experience with Adobe Photoshop would be highly appreciated - SEO skills Working hours: 40 h per week There could be a possibility of future employment, if the intern performs well.

728 - Business assistant in Barcelona

Location: Barcelona, Spain

Languages: English (Advanced)

Fields: Business Administration , International Business, Marketing and Sales

Description:

Our collaborator is an IT company based in the beautiful city of Barcelona, Spain. It's specialized in creating innovative solutions and software for airlines and its passengers. It's a progressive and agile company that delivers results.

The company offers a multi-cultural, dynamic and non-hierarchical environment where attitude and ability count for everything.

Position: Business Internship

Tasks:

- Commercial tasks
- Working on projects, research and create business cases
- Supporting the team giving excellence
- Marketing tasks

Requirements:

- Good to advanced MS Office skills
- Basic understanding of business economics

- Final year student or recent graduate

- Quick learner and enthusiastic

Conditions:

- Flexible working hours

- Travel expenses

Location:

Barcelona

627 - Public Relations in Sevilla

Location: Sevilla, Spain

Languages: English (Intermediate)

Fields: Communication / Journalism, Marketing and Public Relations

Description:

Our collaborator is a start-up located in Sevilla, Spain. The company needs new talents to join and help the team to keep developing the company.

If you are permanently online and if you love travelling and are interested in foreign countries, people and cultures, and if you have good communication skills, then you are perfect for this cool team!

Public relations position:

- Co-develop a Spain / Europe PR plan including strategies, goals, budgets and tactics
- Story pitching and correspondence with industry contacts
- Develop and establish quality networks seeking high-level industry contacts and media outlets, including social media influencers in the local market and journalists
- Evaluate opportunities for partnerships, sponsorships and advertising on an on-going basis
- Create content for press releases, byline articles, keynote presentations etc.
- Monitor, analyze and communicate PR results
- Create and maintain a press and social media database
- Coordinate all public relations activities

Company benefits:

- A creative environment with short decision making processes where you can incorporate your own ideas
- A startup culture which encourages you to contribute manpower and initiative
- A lot of fun and responsibility
- A team with smart colleagues

Location:

Sevilla

752 - Sales Internship for a real estate platform in Barcelona, Spain

Location:	Barcelona, Spain
Languages:	English (Advanced)
Fields:	International Business, Marketing and Sales
Extra benefits:	Salary of 300-400€.

Description:

Company description

Our collaborator operates an online platform that brings together real estate owners and agents with travelers looking for holiday rentals. It is a cost-free means of promotion for property owners and an easy-to-use interface for customers. This internship is an amazing opportunity to gain work experience, build your network, improve both your personal and professional skills, all this while experiencing one of Europe's most beautiful cities. Join a dynamic team and make the first steps into real business life! They are looking now for talented sales persons to promote their business and increase their customer base. Are you up for the challenge? Prove your value as a future sales leader with this full-time internship.

Tasks:

Customer acquisition: Researching new leads for the sales team
Customer support: helping the head of customer service answering customers
Content marketing: writing relevant content for the blog
Social media marketing: updating companies' LinkedIn, Facebook and Twitter with sharable content

Requirements:

Excellent level of English, interest in digital marketing, Hard-Working, on-time and enjoying working in a small start-up team

Benefits:

300 €/month

705 - Customer service, Reservation assistant and Marketing internship in Granada, Spain

Location: Granada , Spain

Languages: English (Intermediate)

Fields: Business Administration , Customer Relationship Management, Customer Service, E-commerce, International Business, Management and Marketing

Description:

The company is well known in Granada for its outstanding service towards their customers. They help students and young professionals find accommodation while on placement or when starting their independent life. They have a young and international team which helps them grow further and develop new links and partnerships. If you would like to work in an international successful environment that keeps on rising and where you can develop your skills, then look no further as this is the place for you.

Marketing

- Updating the rooms in the companies' website
- Blogging
- Social Media management and maintenance
- Backlinks
- Online marketing management and maintaining

Customer Service

- New bookings management , add new bookings, check arrival details , deposit appropriate amount payment (Reservation Form)
- Checking and updating all the customers information (e-mail , address , account data for deposit return , phone number and Spanish phone number) after their arrival
- Customer management
- Organization of Welcome event (February and September)
- Receiving of monthly rents.

Reservation Assistant

1. Management and maintenance of online platforms:

- rooms advertisements updating
- contacting people interested in renting rooms
- 2. Mailing with customers
- 3. Sending and providing all kind of information about available accommodation, location, city, university.
- 4. Introducing new bookings to the companies' Management System
- 5. Checking Reservation Forms and filling in all the data in Management Reservation System
- 6. Check in
- 7. Check out
- 8. Customers Following

Requirements:

- Studies related to the vacancies
- Good Level of English

691 - HR and marketing assistant

Location: Sevilla, Spain

Languages: English (Advanced)

Fields: Business Administration , Customer Relationship Management, Customer Service, Human resources and International Business

Description:

Spain Internship is an organization that offers internships and traineeships services for students and graduates worldwide. The company has been established in 2010, so we are a young organization formed by International Business Graduates.

TASKS

- HR management: interviewing students for internship positions, evaluating students needs and informing the manager about these, helping with official documents: visas, training agreements other employment documents in Spain and other countries.
- Everyday support of the office tasks. This includes using our different databases, our custom made management system etc...
- Online marketing planning and maintaining, social media marketing, Depending on student interest it is possible to participate in SEO training and help with some SEO tasks, though this is normally done only with those students who are interested on this topic. Weekly activities with LinkedIn, Facebook and Twitter. Marketing is planned based on the different projects with marketing manager;
- Customer service support B2B & B2C: communicating with our international customers via email, phone and skype about informing about our different services which we are offering and evaluating customers needs and offering the correct service;
- Marketing research: arrange possible collaborations in the chosen markets depending on the projects.

COMPETENCES TO BE ACQUIRED

Depending in students' goals, the tasks can be flexible in order for interns to practice and learn what they are most interested in. In general, the skills that interns would be able to acquire after the internship are:

- Human Resources Management: sceening, interviewing, evaluating candidates;
- Managing different databases;
- Online marketing strategy;
- Social media marketing;
- Marketing research;
- Project management
- Marketing research;
- Customer relationship management

Working hours: 38h/week, from Monday-Friday

Location: Seville, Spain

679 - Customer Service

Location: Girona, Spain

Languages: English (Advanced)

Fields: Customer Relationship Management, Customer Service, International Business, Marketing, Project Management and Sales

Extra benefits: Salary of 200-300€.

Description:

Company description:

Our collaborator is an international online retailer specialized in selling sports equipment. This fast growing company is present in 220 countries across the globe and has been in the business over 17 years. They are now searching for customer service and product assistant interns to join their international and innovative office in Girona, Spain.

Customer Service position

Tasks:

- Customer service
- Call reception
- Ticket management CRM
- Answering questions about the orders' status
- Commercial and back office tasks

- Tracking the logistic situation of customers' orders

Requirements:

- Good level of English

Location: Girona

Remuneration: 225€/month

472 - Product assistant

- Location:** Girona, Spain
- Languages:** English (Advanced)
- Fields:** Customer Relationship Management, Customer Service, International Business, Marketing, Public Relations and Sales
- Extra benefits:** Salary of 200-300€.

Description:

Company description:

Our collaborator is an international online retailer specialized in selling sports equipment. This fast growing company is present in 220 countries across the globe and has been in the business over 17 years. They are now searching for customer service and product assistant interns to join their international and innovative office in Girona, Spain.

Product assistant position:

Tasks:

- Creation of products in our website though dumping an excel file
- Delete, resize and retocuch pictures with Photoshop
- Create 3D videos for our pictures with Scancube machine (no previous knowledge needed)
- Introduce PDF with manuals and specs to the products in our website
- Introduce description of the products in our website
- Photo shooting of products
- Create banners for our website
- Update prices in our website through excel files
- Introduce URL's of competitors in our price comparison engine
- Introduce colour attributes in our textile products
- Create Excel files to update daily website stocks.

Requirements:

- Good level of English
- Spanish is a plus

Location: Girona

Remuneration: 225€/month